

November 8, 2022

Preliminary Monthly Report for October 2022

Money Partners Group released the following data for consolidated performance in October 2022 today. Operating revenues and foreign exchange margin deposits are preliminary figures that may change when financial statements are released.

Period	FYE March 2022											
	2021									2022		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	445	403	430	395	387	470	430	429	589	394	396	550
Foreign exchange trading volume (Currency in millions)	72,253	82,478	73,411	92,739	76,532	78,411	90,593	95,217	66,099	73,976	82,802	134,241
Customer accounts (Accounts)	342,801	343,397	343,817	344,134	344,314	344,522	344,755	345,482	346,625	347,287	347,437	347,991
Foreign exchange margin deposits (Million yen)	58,635	56,276	56,581	56,671	56,468	56,284	55,503	54,426	53,911	54,402	53,808	55,068
General customers	57,068	54,786	54,965	55,027	55,065	54,825	54,090	52,988	52,409	52,848	52,151	53,306
Financial companies (B-to-B)	1,567	1,489	1,616	1,644	1,403	1,459	1,412	1,438	1,501	1,554	1,657	1,761
Manepa Card accounts (Accounts)	161,712	161,526	161,301	161,091	160,964	160,800	160,701	160,574	160,390	159,994	159,566	159,097

Period	FYE March 2023											
	2022									2023		
	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar
Operating revenues (Million yen)	457	432	500	420	493	468	499					
Foreign exchange trading volume (Currency in millions)	130,806	139,280	141,401	113,223	119,648	128,574	113,350					
Customer accounts (Accounts)	348,893	349,810	350,630	351,580	352,358	353,153	354,034					
Foreign exchange margin deposits (Million yen)	56,841	56,680	57,597	57,397	58,239	58,842	59,781					
General customers	55,261	55,126	55,939	55,862	56,679	57,382	58,476					
Financial companies (B-to-B)	1,579	1,553	1,658	1,534	1,559	1,459	1,305					
Manepa Card accounts (Accounts)	158,807	158,600	158,387	158,213	158,026	157,844	157,701					

- (Notes) 1. Foreign exchange trading volume is the sum of customer transactions in each currency, using base currency units. Trading volume has not been converted into yen.
2. The number of customer accounts and foreign exchange margin deposits are end-of-month figures.
3. Money Partners started contract-for-difference (CFD-metals) trading in August 2011. Margin deposits, trading volume (currency units converted to USD) and trading revenues in CFD-metals are included in foreign exchange margin deposits, foreign exchange trading volume, and operating revenues, respectively.
4. Foreign exchange margin deposits are presented separately for transactions from general customers and from financial institutions that are B-to-B customers.
5. From March 2022, crypto asset contract-for-difference (CFD) trading (margin deposits and trading volume (trading value converted to USD) in CFD transactions) are included in foreign exchange margin deposits and foreign exchange trading volume, respectively.

<Overview of October >

In October, the U.S. dollar (USD) began forex market trading in the upper 144-yen range. The ISM® Report On Business® – Manufacturing (PMI®) for September announced on October 3 was lower than forecast, causing the USD to gradually weaken and temporarily fall to the mid 143-yen range (monthly low) on October 5. However, the USD then gradually strengthened until October 11, following the trend last month when the USD appreciated on the expectation of higher interest rates in the U.S. and the zero interest policy in Japan. The pace of appreciation for the USD then accelerated, reaching the 150 yen range on October 20, on the indication at the G20 Finance Ministers and Central Bank Governors Meeting by Haruhiko Kuroda, governor of the Bank of Japan, that Japan would continue its monetary easing policy, and on favorable economic indicators in the U.S. The USD temporarily neared 152 yen (monthly high), the highest level in around 32 years, on October 21, the next day. However, intervention by the Japanese government and Bank of Japan by selling USD and buying yen caused the USD to temporarily weaken rapidly to the lower 146-yen range and expanded the price range (difference between the high and low prices) on October 21 to 5.7 yen. The USD subsequently fluctuated at a high level from the lower 145-yen range to the upper 149-yen range, ending the month in the upper 148-yen range.

The currencies for Europe and Oceania, which are the main currencies traded other than the USD/JPY, each fluctuated, generally weakening to a monthly low in early October, then strengthening to a monthly high in late October. The price fluctuation was particularly large for the British pound (GBP), owing to the chaos in economic policy.

The daily average price range for the USD/JPY decreased to 1.529 yen (compared to 1.615 yen in September), while the GBP/JPY and many other currency pairs saw the daily average price range increase from September. Forex market volatility rose overall compared to September and remained at the extremely high level that has persisted since late February after Russia invaded Ukraine.

Amid these conditions, the Money Partners Group is continuing our first-in-the-industry campaign on the Partners FX nano platform offering a 24-hour zero spread (0.0 yen, same bid and ask price) on orders up to our specified volume for the five currency pairs of USD/JPY, EUR/JPY, AUD/JPY, and GBP/JPY, and Mexican peso (MXN)/JPY. We are also continuing the narrow spread campaign during Golden Manepa Time (5:00 p.m. to 2:00 a.m., the same below), offering the narrowest spreads in the industry on a total of 19 currency pairs including the USD/JPY and AUD/JPY, and the new currency pairs mentioned below.

On Partners FX, which features 100% contract execution, we continued the substantially expanded designated time period during which we are offering narrow spreads of 0.002 yen for the USD/JPY and 0.001 yen for the MXN/JPY from September 14 (from September 12 for the MXN/JPY) during Golden Manepa Time. Customers can take advantage of the narrowest spreads in the industry for a total of 16 hours for the USD/JPY, from 10:00 a.m. to 2:00 a.m., and for a total of 12 hours for the MXN/JPY, from 2:00 p.m. to 2:00 a.m. We are also continuing our Golden Manepa Time campaign, offering the narrowest spreads in the industry next to Partners FX nano on the AUD/JPY and 17 other currency pairs, including the new currency pairs mentioned below, for a total of 18 currency pairs.

During Golden Manepa Time, we are offering a spread of 0.2 pips on Gold/USD and on Silver/USD, the

narrowest spread in the industry in CFD-Metals trading.

In addition to the above campaigns, we are continuing to offer our cash back campaign on Partners FX for the five currency pairs of USD/JPY, Turkish lira (TRY)/JPY, MXN/JPY, South African rand (ZAR)/JPY, and USD/TRY. These campaigns offer up to a maximum of 25% cash back according to the number of transaction days during the period (6:10 a.m. on November 1 to 6:55 a.m. on December 1) in addition to the cash back offered to customers according to trading volume during the period. We are also offering additional cash back beginning at 3% to customers who have executed foreign exchange transactions with Money Partners on at least one day during the campaign period during our designated time frame (from 7:00 a.m. on October 3 to 5:55 a.m. on November 1), regardless of the currency pair and volume. We are offering an additional cash-back campaign according to the number of transaction days, similar to our Partners FX campaign, in CFD-Metals trading.

On October 24, Money Partners began handling trading for the first time in the four currency pairs of the Chinese Yuan (CNY)/JPY, USD/CNY (handled on Partners FX only), Norwegian krone (NOK)/JPY, and New Israeli shekel (NIS)/JPY. In particular, we are offering a spread of 0.004 yen during Golden Manepa Time on the CNY/JPY, the narrowest spread in the industry, and are also awarding the highest level of swap points since transactions in swap points began. Money Partners is the only company in Japan* capable of handling trading in the NIS/JPY. To commemorate the release of the new currency pairs, we are offering two gift campaigns. The first campaign offers gift certificates and various other products as gifts to customers who engaged in one or more transactions in the new currency pairs on Partners FX or Partners FX nano, either as a new transaction or settlement. The second campaign offers gourmet foods or local specialty items associated with the countries in the currency pairs, according to the total sum of new transactions in the new currency pairs executed during our designated time period.

* As of June 30, 2022, according to a survey of 137 corporate members of and 4 special participants in the Financial Futures Association of Japan conducted by Money Partners.

The above factors resulted in a 12% decrease in foreign exchange trading volume from September to 113.3 billion currency units. Operating revenues were 499 million yen, a 7% increase from September. This increase resulted from an increase in profitability due to an increase in the number of trading days caused by postponement of the delivery date when rolling over positions, and despite a decrease in trading volume and system-related sales. Foreign exchange margin deposits increased for general customers and decreased for financial companies, increasing by 939 million yen to 59,781 million yen overall.

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